



#### The meeting will begin momentarily

We will take public comments at this meeting. Written comments for the record may also be submitted to the Cannabis Regulatory Commission before, during and after the meeting at nj.gov/cannabis.



### June 17, 2024



### Agenda

- Roll Call
- Executive Session (Anticipated 45 minutes)
- Approval of prior meeting minutes
- Chair's remarks
- Executive Director's report
- Committee reports
- Consideration of procurement of Workflow, Process Automation, and Stakeholder Management Services
- Consideration of applications for permit or license changes
  - Ownership changes



### Agenda

- Consideration of adult-use cannabis business applications
  - Conditional licenses
  - Conditional-to-annual conversions
  - Annual licenses
  - Expanded ATC certifications
  - Annual license renewals
- Cases, Claims, and Petitions
  - ATC employee ID cards
- Consideration of enforcement actions
  - NOV-90-24
  - NOV-95-24
- Public Comment
- Adjournment



### Roll Call



# Executive Session (Approximately 45 Minutes)



# Approval of prior meeting minutes



### Chair's Remarks



### **Chair's Report: Industry Reminders**

- All application info must be submitted
   4 weeks before a Board meeting
- Failure to cure an application = failure to move forward
- Event speaker requests should be submitted
   4 weeks in advance



# Executive Director's Report

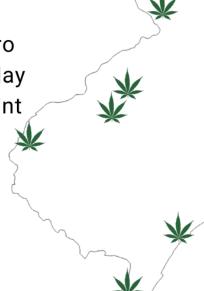


### **Updates on Dispensary Openings**

More than 140 medicinal and recreational dispensaries open in 21 counties.



- CREAM Cannabis Dispensary, Jersey City
- · Doobiez, West Milford
- Enlighten Health & Wellness, Marlton
- The Healing Side, Atlantic City
- Moja Life, Trenton
- One Green Leaf, Gibbsboro
- Sea & Leaf, North Cape May
- Twisted Hat, Carney's Point



\*We now have at least one licensed cannabis dispensary in every county.



# Licensing Update — Total Recreational Licenses Approved

- as of June 4, 2024

- 1,428 conditionals
- 338 conditional-to-annual conversions
- 176 annuals
- 77 expanded ATCs
- 271 Total: operating licenses (AU) and permits (Med) issued



# Licensing Update — Total Licenses Approved

- as of June 4, 2024

- Total 2,585 applications submitted
- 1,942 applications have been approved
- 108 applications are under review in the Office of Licensing
- 312 applications are pending resubmission following cure
- 145 applications under review in the Office of Compliance
   & Investigations



### Applications up for consideration

- 15 conditional applications
- 12 conditional-to-annual conversion applications
- 6 annual applications
- 1 expanded ATC
- 18 annual renewal applications



## **Current Patient Enrollment Numbers**

- as of June 10, 2024

• Total patients: 76,316

• Caregivers: 4,979

• Doctors: 1,555



# Municipal Cannabis Tax Revenue Estimated (Q1 2024)

Cannabis Sales & Projected Municipal Tax Revenue by Region (Q1 2024)			
<u>Region</u>	Sum of Total Sales	Projected Municipal Revenue	
Central	\$75,949,326	\$1,518,987	
North	\$62,992,075	\$1,259,841	
South	\$62,244,393	\$1,244,888	
<b>Grand Total</b>	\$201,185,793	\$4,023,716	

Projected Municipal Tax Revenue (Q1 2024)*			
Participating County	Per Quarter	<u>Per Year</u>	
Mean	\$211,775	\$847,098.08	
Median	\$202,777	\$811,108.48	
*Includes Counties with less than one quarter of sales to Data			

Projected Municipal Tax Revenue (Q1 2024)*			
Participating Municipality Per Quarter Per Year			
Mean	\$55,873	\$223,493	
Median	\$40,160	\$160,641	
*Includes Municipalities with >\$20,000 Total Sales in Q1			



## Committee Reports

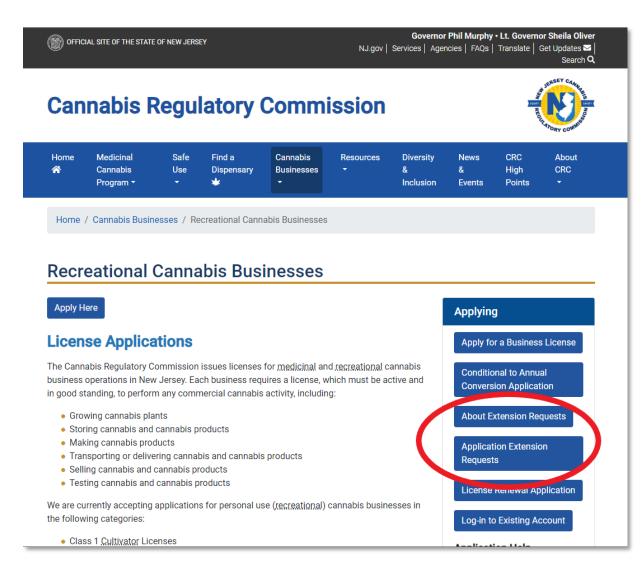


# Permitting & Licensing Committee



### **Permitting/Licensing Committee Report**

39 conditional extensions granted in May 2024.





# Permitting/Licensing Committee Listening Session Recap

- Issues with requiring ATCs serving Adult-Use and Medicinal to maintain two instances of Metro
- Issues with local processes:
  - Municipal delays lengthy and arduous processes
  - Limited real-estate
- Continuing issues with access to capital
- Next steps:
  - 2-3 focus groups in the fall of 2024. Details to come.



# Consideration of Procurement of Workflow, Process Automation, and Stakeholder Management Services



# Procurement of Workflow, Process Automation, and Stakeholder Management Services

- A Stakeholder Resource Management (SRM) System that will:
  - Allow data integration across multiple IT systems
  - Streamline and automate workflows & handoffs
  - Enhance cross-departmental productivity and agility
  - Refine key data point tracking and reporting functions



# To approve procurement of Workflow, Process Automation, and Stakeholder Management Services



## Consideration of Applications for Ownership Changes



### **Ownership transfer applications:**

- HarvestWorks Farm Corp (Cultivator, Manufacturer)
  - Adding new owner
- Elevated Herb LLC
  - Adding new owner
- Glass Meadows LLC
  - Adding new owner
- Niche LLC
  - Adding new owner



### Vote:

# To approve ownership change applications



# Consideration of Adult-use Cannabis Business Applications



# Consideration of Adult-use Conditional License Applications



### **Conditional applications:**

- 15 conditional licenses
  - 1 cultivator
  - 2 manufacturers
  - 2 wholesalers
  - 8 retailers
  - 2 delivery



## **Adult-Use: Consideration of <u>conditional</u> applications**

#### **Recommendation:**

No.	Application ID	Applicant Business Name	License Class	<b>Business Category</b>
1	4125	Green Rise Market LLC	Cultivator	Standard
2	3844	Remedy Oil	Delivery	Microbusiness
3	8798	Weedies	Delivery	Standard
4	6534	High End Gardens	Manufacturer	Microbusiness
5	4124	Green Rise Market LLC	Manufacturer	Standard
6	8452	Botanical Gardens	Retailer	Microbusiness
7	7942	Green Life Herbals LLC	Retailer	Microbusiness
8	8280	QueRated	Retailer	Microbusiness
9	8780	Gliese Dispensary L.L.C.	Retailer	Standard
10	4123	Green Rise Market LLC	Retailer	Standard
11	7121	High Haven Dispensary, LLC	Retailer	Standard
12	8830	Laughing Leaf LLC	Retailer	Standard
13	8375	The Healing Circle LLC	Retailer	Standard
14	6725	Felicia Stoler, MS, RD, LLC	Wholesaler	Microbusiness
15	7230	Authorized Dealers, LLC	Wholesaler	Standard



### Vote:

# To approve 15 conditional license applications



# Consideration of Adult-use Application Denials



## Adult-Use: Consideration of conditional application denials

#### **Payment Process Overview for conditional licenses:**

- Upon approval, applicants are required to pay required fees
- Payment is considered delinquent after 30 days
- Final 30-day notice is issued after an additional 30 days
- Notice of denial recommendation is issued after 60 days



## Adult-Use: Consideration of <u>conditional</u> application denials

#### Recommended denial for nonpayment:

No.	Application ID	Applicant Business Name	License Class	Business Category
1	3288	Epitome7 LLC	Retailer	Microbusiness
2	5887	Atlantic City Cannabis	Retailer	Microbusiness



### Vote:

# To deny 2 conditional license applications



### Consideration of Adult-use Conditional-to-Annual Conversion Applications



### Conditional-to-Annual license conversion applications

- 12 conditional-to-annual conversion licenses
  - 2 cultivators
  - 1 manufacturer
  - 9 retailers



### Adult-Use: Consideration of <u>conditional-to-annual license conversion</u> applications

#### **Recommendation:**

No.	Application ID	Applicant Business Name	Conditional Appli cation ID	License Class	Business Category
1	2836	Community Growth Partners New Jersey LLC	1101	Cultivator	Standard
2	5157	Hope Holistic Healthcare	1638	Cultivator	Standard
3	3063	Community Growth Partners New Jersey LLC	1107	Manufacturer	Standard
4	2992	Salt Air Botanicals LLC	2272	Retailer	Microbusiness
5	6204	Altalune, Inc.	2208	Retailer	Standard
6	7037	Beyond BLeaf LLC	2404	Retailer	Standard
7	5975	BluLight Cannabis LLC	2219	Retailer	Standard
8	2855	Bud City LLC	2367	Retailer	Standard
9	3958	Fresh Dispensary Eatontown LLC	1875	Retailer	Standard
10	5349	Juniper Lane NJ Corp	3047	Retailer	Standard
11	7339	Kush Dispensary LLC	1817	Retailer	Standard
12	6942	White Lotus Dispensary LLC	2565	Retailer	Standard



### To approve 12 conditional-to-annual license conversion applications



# Consideration of Adult-use Annual Applications



#### **Annual license applications**

- 6 annual licenses
  - 1 cultivator
  - 1 manufacturer
  - 1 distributor
  - 3 retailers



### Adult-Use: Consideration of <u>annual</u> <u>license</u> applications

#### **Recommendation:**

No.	Application ID	Applicant Business Name	License Class	Business Category
1	4530	Growing Buddies LLC	Cultivator	Standard
2	6543	Green Village Services LLC	Distributor	Standard
3	5058	Life Extracts LLC	Manufacturer	Standard
4	6713	Blulight Cannabis Gloucester City LLC	Retailer	Standard
5	5743	Stoke Industries	Retailer	Standard
6	4657	Wellgreens 1, LLC	Retailer	Standard



# To approve 6 annual license applications



# Consideration of Expanded ATC Applications



#### **Expanded ATC certifications:**

 Theory Wellness of NJ, Class 5 Retailer, 461 New York Avenue, Trenton



### To approve Theory Wellness of NJ expansion certification



# Consideration of Adult-Use Annual Renewal Applications



#### **Annual license renewals**

- Aunt Mary's (1)
- URB'N Dispensary (1)
- Bango New Jersey (1)
- Lily Extracts (1)
- Puffin Store NJ (1)
- Unity Rd Cannabis Shop (1)
- New Era Dispensary (1)
- Cookies Harrison (1)
- A21 Health & Wellness (1)
- Noire Dispensary (1)
- Elevated by The CannaBossLady (1)
- Queen City Remedies (1)
- Daylite Cannabis (1)
- Shorehouse Canna (1)

First year of operations



#### **Annual license renewals**

- TerrAscend NJ (1)
- Verano NJ (1)
- Columbia Care New Jersey (1)



Second year of operations

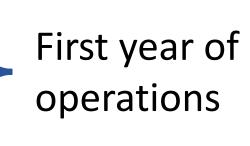


## To approve 17 annual license renewal applications



#### **Annual license renewals**

• Brute's Roots (1)





## To approve 1 annual license renewal applications



# Cases, Claims and Petitions



#### **ATC Identification Cards**

#### **Recommendation on Rehabilitation:**

- Reinstatement of ATC employee identification cards
- Regarding 3 ATC employees
- Received notice that criminal history check revealed disqualifying conviction
- Employee was given opportunity to challenge the accuracy of their criminal history results and/or request a determination of rehabilitation



### To approve rehabilitation for 3 ATC ID cards



# Consideration of Notice of Enforcement Actions



#### **Enforcement Actions**

- The QCC Group (NOV-90-24)
  - Failure to adhere to diversely-owned business status
- FullTilt Labs (NOV-95-24)
  - Failure to adhere to diversely-owned business status



### To approve enforcement action on NOV-90-24



### To approve enforcement action on NOV-95-24



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#### **Public Comment**

- 1. Speakers signed up in advance.
- 2. 3 minutes per speaker.
- 3. Please be respectful, concise and on-topic to issues the Commission has the power to address and/or should be aware of.
- 4. Do not use this time to market or advertise private businesses.
- 5. Must be listed by name or phone number submitted on request to speak.
- 6. Host will ask you to unmute when it is your turn.
- 7. On phone \*6 to mute or unmute when it is your turn
- 8. May also submit comments in writing at NJ.gov/cannabis/meetings

#### Testimony for the New Jersey

#### Cannabis Regulatory

#### Commission

Elisabeth J. Van Bockstaele

Professor of Pharmacology and Physiology

Chief Strategy Officer

Senior Vice President for Graduate and Online Education

Dean, Graduate College

**Drexel University** 

Robert Sterling, PhD

Accompanied By

Jennifer A. Ross, PhD

Co-director, Interdisciplinary and Career-Oriented Programs
Director, Graduate Programs in Clinical Research

Research Assistant Professor, Drexel University

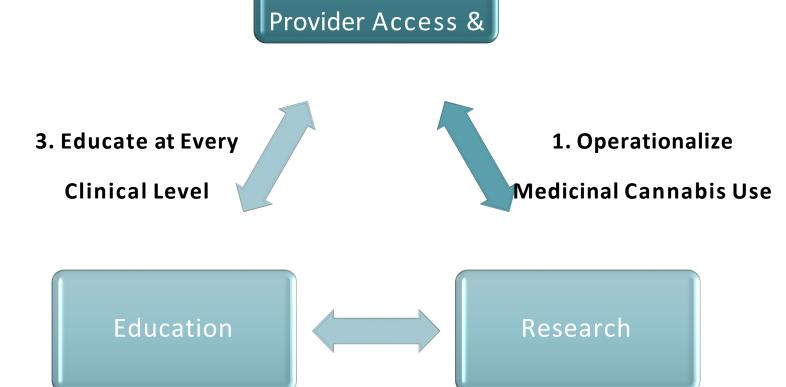
Director of Research, Global Neurosciences Institute

Graduate School of Biomedical Sciences and Professional Studies

**Drexel University** 

#### Needs for the Advancement of the Medicinal Cannabis Program

- There is a clear relationship between education and research that informs healthcare practitioners
- Important gaps in this triad need to be filled to progress the medicinal cannabis program



Healthcare

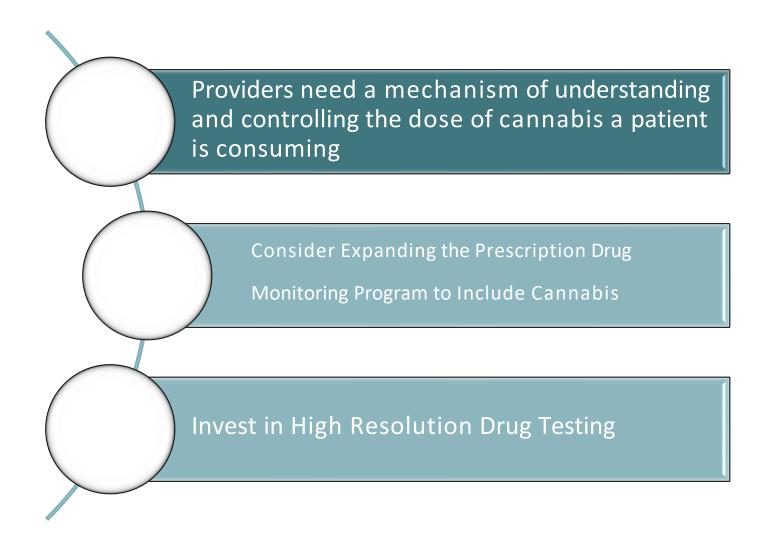
2. Identify and Disseminate

**Evidence-Based Practices** 

#### Operationalize

#### Medical Cannabis Use

- Currently, it is extremely difficult to differentiate medicinal and recreational marijuana use.
- This presents several challenges to healthcare providers and researchers looking to establish evidence-based practices
  - Patient Compliance
    - Tracking Rx via PDMP
  - Dose Regimens
    - Improving Drug Testing
  - Assessment of Efficacy



#### Establish Evidence

#### **Based Practices**

- A lack of adequate research leaves both patients and medical doctors without sufficient guidance for strain selection, dosing, and routes of administration for various indications.
- Rigorous clinical research design with a focus on strain-specific dosing regimens in stratified patient populations
- Supporting collaborations with mental healthcare practitioners can facilitate the development of personalized treatment approaches
  - Assessment of social medical history
  - Abuse potential and accountability



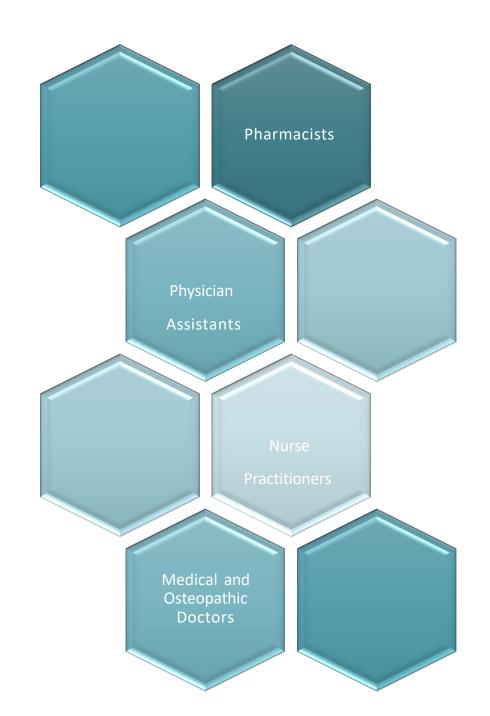
Patients in

Dispensaries

Informed Mental Healthcare Practitioners

#### Educate at Every Clinical Level as Early as Possible

- Currently, there are very few programs dedicated to educating providers on medicinal cannabis.
- Drexel University's Strategic Mission for 2030
   & the Collaboratory on Addiction Treatment,
   Education, and Research (CATER)
  - Aligned with the goal to: harness the
    educational resources and expertise of our
    basic science, public health, and clinical
    faculty to disseminate evidence-based
    information about medical marijuana and its
    efficacy.







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### Adjournment

Details for our next meeting on Thursday, July 18, will be posted on nj.gov/cannabis/meetings